

# HOME BUYING PROCESS

**START**

## Visit a Community

Tour our furnished models, and learn about our collections, floor plans and communities. Then, let's get started! Register and schedule a HearthStone Way appointment.

## Orientation Appointment at Choice Studio

Visit Choice Studio and preview thousands of available choices for your home.

## HearthStone Way Appointment

We want to know what is important to you, and your Customer Relations Manager (CRM) will share with you important information about HearthStone Homes to help you make informed decisions.

## Receive Loan Pre-Approval

Meet with HearthStone lender partner to discuss financing that meets your needs.

## Reserve Your Home Site

Schedule an appointment with your CRM to select and reserve the home site, floor plan and elevation for your new home.

## Selection Review Appointment at Choice Studio

Meet with a Choice Studio Specialist to select and review the personalized choices for your home.

## Final Selection Appointment at Choice Studio

Finalize the selections you have made, and lock in your pricing.

## Purchase Agreement Appointment

Congratulations on the purchase of your new home! Now it's time to finish your paperwork and review your completion window.

## Home Building Process

Your CRM will keep you updated on the building progress of your home. Upon completion, you will attend your New Home Orientation (NHO) where you will learn all about your new home and meet your Builder and Customer Care Field Manager.

## Closing/Possession

Congratulations! You will now receive keys to your new home.



**HEARTHSTONE HOMES™**  
more home. less money.